



BRIDGING THE GAP

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Voir Dire 101

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ABC's of Voir Dire

Presented by: Trevor Quirk, Esq. on January 11, 2020 for
Ventura County Barristers

1. Before Trial, Make a Bias (Issue) List

2. Mechanics-Why/Where/What Do I Do?

- A. Why am I here?
 - i. Check myself
 - ii. Thinking about my client
 - iii. Have Fun-This is the best and most important part of trial because you get to create a relationship with the jury.
- B. Where do I stand?
- C. What do I do with myself?
- D. What do I say?
 - i. Thank You
 - ii. Why are you thanking them?
 - iii. Look at each juror and the potential jurors

- iv. Silence is ok

3. Educating Jurors About Bias

A. How?

- i. Brutal Honesty
- ii. Baking Cakes
- iii. Football season
- iv. Baseball playoffs
- v. Something relevant to you

B. Why?

- i. We, Mr. and/or Mrs. Defense lawyer want a fair jury

4. Pairing Questions

A. Pairing questions are questions that identify those at risk for bias

- i. Excited About Being Here?
- ii. Doesn't like _____ case?
- iii. Bad Experience with _____?
- iv. Some people having feelings against personal injury lawsuits, like hot sauce 1-10, where do you stand?

5. Getting Jurors Excused for Cause Using CA Legal Standard

A. Challenges for Cause- 2 Basis & 2 Steps

- i. Actual Bias-the existence of the state of mind on the part of the juror in reference to the case, or to any of the parties which will prevent the juror from acting with entire

impartiality and without prejudice to the substantial rights of any party. CCP § 225(b) (See attachments)

- ii. Implied Bias-the existence of facts as ascertained in judgment of law disqualifies the juror

B. 2 Steps:

- i. Step 1. Design questions around case law:

Q: I heard you say xyz,

Q: If this were a race...

Q: Because of your feelings, because of what you feel in your gut, you can't be entirely impartial...right?

- ii. Step 2. Prevent Rehabilitation

Q: Now, despite what Mr. or Mrs. Defense lawyer may say, you are going to tell them, look this is just the way I feel?

Q: When the judge instructs you to be fair and impartial and follow the law bc that's the legal standard...

C. Common Biases

- i. Damages

- a. Medical Bills-

We are going to show you XX medical bills. What trouble would you have, even a little bit in including money in your verdict for the medical bills?

b. Future Medical Bills

c. Past Lost Wages

We are going to show you evidence of XX lost wages. What trouble would you have, even a little bit, in including money in your verdict for lost wages?

d. Future Lost Wages-

We are going to ask you for money for future lost wages. What trouble would you have, even a little bit in including money for future lost wages? How do we know if Ms. Client will work, get hit by a car, laid off, bad economy, speculative, etc?

e. Non-Economic Damages-

Now we have come to a harder question. During trial we are going to be talking about Ms. Client's pain and suffering. There's nothing on paper with a price tag attached to it, like medical bills and pay stubs. So let me ask you this, if you decide Mr. Defendant's negligence caused Ms. Client's pain and suffering, what problems would you have in including money in your verdict for that pain and suffering, even though the money won't make the pain and suffering go away?

WATCH BODY LANGUAGE

f. Burden of Proof?

g. Specific \$?

What problems would you have with being on a jury that's asked for a verdict of \$100 million?

Fernandez v. Jimenez (2019) No. B281518- pages 13-14. "Jurors may be informed of the damages a plaintiff seeks."

h. Sympathy for the Defendant/Whether D can Pay?

"It is proper to ask prospective jurors whether they will apply the law as instructed by the trial court."

Fernandez v. Jimenez (2019) No. B281518, page 14. Jury is supposed to make a decision about the value of a plaintiff's loss without getting into the ability of a defendant to pay it.

i. Wrongful Death Cases-

Money won't bring back dead

j. Intentional Conduct vs. Accident

Attachment 1 to

ABC's of Voir Doire

Presented by: Trevor Quirk, Esq. on January 11, 2020 for

Ventura County Barristers

Potential jurors who hold a state of mind that prevents them from “acting with entire partiality” are subject to for-cause challenge

For-cause challenges to potential jurors are governed by section 225 of the Code of Civil Procedure. Section 225, subdivision (b)(1) makes potential jurors subject to for-cause challenges on three grounds: general disqualification, implied bias, or actual bias. Section 229 enumerates eight grounds that will support a challenge for “implied bias.” These include certain familial or economic relationships with the parties or its principals, such as being a spouse, child, employee, debtor or creditor, etc., or having knowledge of the underlying facts of the case based on prior jury or grand-jury service. (§ 229, subd. (a)-(d).)

But “implied bias” also includes: “Having an unqualified opinion or belief as to the merits of the action founded upon knowledge of its material facts or of some of them;” or “the existence of a state of mind in the juror evincing enmity against, or bias towards, either party.” (§ 229, subds. (e) and (f).)

“Actual bias” is defined by section 225, subdivision (b)(1)(C), as “the existence of a state of mind on the part of the juror in reference to the case, or to any of the parties, which will prevent the juror from acting with entire impartiality, and without prejudice to the substantial rights of any party.”

A juror can be excused for “implied bias” only for the grounds listed in section 229. (*People v. Ledesma* (2006) 39 Cal.4th 641, 669.) But if the facts do not establish one of those grounds, a potential juror may be excused for “actual bias” “if the court finds that the juror’s state of mind would prevent him or her from being impartial.” (*Id.*)

“Disqualification for cause must ultimately rest on the existence of preconceptions which will prevent a decision from being reached based on the evidence and the instructions of the court.” (*People v. Bittaker* (1989) 48 Cal.3d 1046, 1091, disapproved on other grounds in *People v. Black* (2014) 58 Cal.4th 912.) “While the law does not guaranty to a litigant on the trial of the cause any particular kind of juror, it does guaranty to him a jury composed of persons who are wholly impartial as far as the particular merits of the suit they are required to try is concerned.” (*Fitts v. Southern Pac. Co.* (1906) 149 Cal. 310, 312.)

Where a potential juror's preconceptions about the case would require one party to produce "extra" evidence to overcome those preconceptions, the juror is not impartial and should be excused for cause. (*See, e.g., Leibman v. Curtis* (1955) 138 Cal.App.2d 222, 224 [juror's attitude about back injuries would require parties to "introduce some evidence that would overcome those notions" was not impartial and should have been excused for cause]; *People v. Vitelle* (1923) 61 Cal.App. 695, 699 [juror should have been excused for cause where he stated the defendant would have to produce evidence to remove the juror's bias]; *Fitts v. Southern Pac. Co.*, 149 Cal. at p. 311 [error to deny for-cause challenge to juror who stated that, before hearing any evidence, he would go into the jury box favoring the defendant, but could vote for the plaintiff "if the proof was strong enough"].)

Similarly, a potential juror's strongly-held personal beliefs can prevent the juror from deciding the case impartially and justify a for-cause challenge. (*Smith v. Smith* (1935) 7 Cal.App.2d 271, 274 [inquiry into juror's religious beliefs concerning marriage and remarriage proper subject for inquiry on voir dire]; *Lawlor v. Linforth* (1887) 72 Cal.205, 206 [juror who expressed dislike for landlords properly disqualified in action for rent]; *Fitts v. Southern Pac. Co.*, 149 Cal. at p. 311 [juror expressed belief that many railroad accidents occurred as a result of the plaintiffs' own carelessness].)

The California Supreme Court held that, in a personal-injury action, two prospective jurors should have been excused for cause when they stated in voir dire that they believed many personal-injury actions lacked merit, that the number of such meritless suits was increasing, that the plaintiff would have to provide "conclusive proof" the defendant was negligent to obtain their votes, and they admitted that their state of mind "might influence" their decision, or could affect them unconsciously. (*Quill v. Southern Pac. Co.* (1903) 140 Cal. 268, 270.)

The Court explained that the jurors' inability to "give any assurance that [they] could try the case dispassionately, uninfluenced by the prejudice that [they] entertained" distinguished the case from ones in which jurors had stated that, notwithstanding their opinions or feelings of bias, they "could and would act impartially." (*Id.* at p. 271.)

The Court further noted that, even when jurors had positively declared that they could act fairly, it was error to deny a for-cause challenge when, "upon a consideration of the whole testimony, it has seemed manifest that the juror could not do that which he so positively declared his ability to do." (*Id.*) Citing its prior decision in *People v. Gehr* (1857) 8 Cal.359, the Court observed, "Few men will admit that they have no sufficient regard for truth and justice to act impartially in any matter, however much they may feel in regard to it, and every day's experience teaches us that no reliance is to be placed in such declarations." (*Quill*, 140 Cal. at p. 271.)

The Court then illustrated this point by discussing its decision in *Lombardi v. California Street Cable R. Co.* (1899) 124 Cal. 311, 315, which held that it was reversible error for the trial court to deny the defendant's for-cause challenge to a juror who admitted that he knew the plaintiff, and would give him the benefit of the doubt, regardless of the fact that the juror further stated that, if sworn as a juror he would decide the case "according to the evidence and the instructions of the court," that he could "hear all the evidence, and weight it carefully and justly."

People v. Riggins (1910) 159 Cal. 113, 120, is to the same effect. There, the Supreme Court explained that, "[T]he fact that [the prospective juror] was still willing to say, in all sincerity, that he could and would lay aside this prejudice and act fairly and impartially in the case, shows the wisdom of the common-law rule that where bias appears, the juror's opinion of his own fairness will not be considered. One of the striking instances of the frailty of human nature is the fact that a prejudiced person usually believes himself fair-minded and impartial."

The principles discussed and applied in these older decisions are still viable. For example, in *People v. Bittaker*, 48 Cal.3d at p. 1089, defense counsel elicited answers from a juror who worked in a rape-crisis center that she doubted her ability to be fair and impartial. In responding to the prosecutor, she said that she would be impartial in the guilt phase of the trial. The trial court then asked if she would be willing to listen to the evidence and be fair and impartial, and she responded, "I could try, but I believe it would be difficult." She also stated that she might have difficulty listening to gruesome testimony. The Supreme Court held that the trial court erred in denying the defendant's for-cause challenge. (*Id.* at p. 1090.)

In the same case, a different potential juror stated that he had formed an opinion about the case based on newspaper accounts. When asked if he could put the opinion out of his mind and decide the case on the evidence, he answered, "I wish I could say yes, okay, but I really don't think so." Then, following a lecture from the trial judge on the duty of jurors, the potential juror said that he would try to be impartial, but would have a difficult time. The Supreme Court held that it was error to deny the defendant's for-cause challenge to this juror. (*Id.*, 48 Cal.3d at p. 1090.)

In *People v. Balderas* (1985) 41 Cal.3d 144, 183, the Court noted that generalized questions about a juror's willingness "to follow the law" are of limited utility in showing an absence of bias, because "general questions about whether a juror will follow instructions have only one 'right' answer - 'yes.' One who wishes to seem fair-minded in the company of peers is unlikely to give a negative response." (*Id.*)

46 P2d 232, 233—in action to enforce property settlement agreement, juror's religious beliefs re divorce and remarriage were proper subject of inquiry to show bias]

- 1) [5:478] **Compare—inquiry otherwise improper:** Except where potential bias can be shown, voir dire questions regarding religious beliefs are generally not permitted. [See Cal. Const. Art. 1, §4; and CCP §204(a); *discussed at* ¶5:346]
- (2) [5:479] **Effect of promise to act fairly and impartially:** The trial judge is the arbiter of whether a juror will act fairly where there are indications both ways or other ambiguity. [See *People v. Thornton* (2007) 41 C4th 391, 414, 61 CR3d 461, 482-483]

Thus, a prospective juror who admits disqualifying bias may be removed for cause despite the juror's promise to be "impartial" and to "go according to the evidence." [See *Lombardi v. California Street Cable Ry. Co.* (1899) 124 C 311, 314, 57 P 66, 68; see also *People v. Bivert* (2011) 52 C4th 96, 112, 127 CR3d 261, 275—trial court properly excused juror for cause where she initially indicated she could consider all evidence but then stated she could not vote for death penalty because she "wouldn't want to feel guilty"; *People v. Manibusan* (2013) 58 C4th 40, 60, 165 CR3d 1, 20—no abuse of discretion in removing jurors for cause in capital case where trial court determined there was no reasonable possibility jurors could consider imposing death penalty]

But the court has considerable discretion in the matter and may reject a challenge for cause in such cases. [See *People v. Kipp* (1998) 18 C4th 349, 366, 75 CR2d 716, 726—trial court could reasonably determine that despite juror's expressed distaste for defendant's appearance, she would faithfully discharge oath to impartially determine facts and apply law to reach just verdict; *Graybill v. De Young* (1905) 146 C 421, 422-424, 80 P 618, 619—no abuse of discretion in rejecting challenge for cause in libel action where juror admitted prejudice against such actions but said he would try case "on the evidence and the law"; *People v. Bivert*, *supra*, 52 C4th at 115, 127 CR3d at 277—trial court reasonably determined that despite juror's strong pro-death penalty views, juror would follow law as instructed]

- (3) [5:480] **Comment:** Getting prospective jurors to admit disqualifying bias is extremely difficult. Most persons regard themselves as "fair" and "impartial" and want to be accepted on the panel. Therefore, they readily promise to "stick to the evidence." This forces the trial

judge to decide in each case whether, despite such protestation, the challenged juror is incapable of “acting with entire impartiality” within the meaning of CCP §225 (b)(1)(C).

⇒ [5:481] **PRACTICE POINTER:** If you are considering challenging a juror for bias or prejudice *avoid asking* whether he or she would be “impartial” or “go with the evidence.” (Let opposing counsel or the court ask such questions.)

Instead, ask questions designed to show *how strongly the juror feels* about the particular matter. For example:

- “Do you believe such persons are less likely to tell the truth than others?”
- “Do you feel such claims are often exaggerated?”
- “Would it be difficult for you to accept what they tell you?”
- “Do you have strong feelings about this?”

[5:481.1-481.9] *Reserved.*

(4) [5:481.10] **Effect of juror’s concealment of bias:** Jurors are required to be cooperative and should volunteer information about any matter that could be construed as rendering them biased. “Falsehood, or deliberate concealment or nondisclosure of facts and attitudes deprives both sides of the right to select an unbiased jury and erodes the basic integrity of the jury trial process.” [*Cabe v. Sup.Ct. (People)* (1998) 63 CA4th 732, 741, 74 CR2d 331, 337]

(a) [5:481.11] **New trial or mistrial:** Concealment of bias on voir dire constitutes *misconduct* (§15:196 ff.) for which a mistrial or new trial may be granted. [See *Cabe v. Sup.Ct. (People)*, supra, 63 CA4th at 741, 74 CR2d at 336; and *detailed discussion* at §15:264 ff.]

(b) [5:481.12] **Perjury prosecution:** Each juror is informed of the duty to respond to voir dire questioning truthfully when court is convened (§15:125). The district attorney’s office has the power to (and occasionally does) prosecute jurors for committing perjury during voir dire. [Pen.C. §118; see *Cabe v. Sup.Ct. (People)*, supra, 63 CA4th at 734, 74 CR2d at 332]

Perjury may take the form of silence in response to a collective question by the judge of all prospective jurors. [See *People v. Meza* (1987) 188 CA3d 1631, 1648, 234 CR 235, 245—prospective juror remained silent when judge asked

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CERTIFIED FOR PARTIAL PUBLICATION*

IN THE COURT OF APPEAL OF THE STATE OF CALIFORNIA

SECOND APPELLATE DISTRICT

DIVISION THREE

RACHEL FERNANDEZ et al.,

Plaintiffs and Respondents,

v.

ELBA JANETH JIMENEZ et al.,

Defendants and Appellants.

B281518

(Los Angeles County
Super. Ct. No. BC511347)

APPEAL from a judgment and postjudgment order of the Superior Court of Los Angeles County, Malcolm H. Mackey, Judge. Affirmed.

Lewis Brisbois Bisgaard & Smith, Roy G. Weatherup and Allison A. Arabian for Defendant and Appellant Elba Janeth Jimenez.

Dentons US and Charles A. Bird for Defendant and Appellant Maria Elena Rodriguez.

* Pursuant to California Rules of Court, rules 8.1105 and 8.1110, this opinion is certified for publication with the exception of parts II and III of the Discussion.

Carpenter, Zuckerman & Rowley, Gary S. Lewis and John C. Carpenter for Plaintiffs and Respondents.

In this wrongful death action, a jury awarded the deceased's four children \$11,250,000 each in noneconomic damages. Elba Janeth Jimenez, who killed the children's mother while driving drunk, and Maria Elena Rodriguez, who negligently entrusted her car to Jimenez, appeal the judgment on the ground it is excessive. Jimenez also contends that the trial court improperly awarded prejudgment interest. We affirm the judgment and postjudgment order.

BACKGROUND

I. The lawsuit

Claudia Fernandez died on June 16, 2012 when an intoxicated Jimenez lost control of her car and struck Claudia, killing her. Claudia's children sued Jimenez. They also sued Rodriguez, whose car Jimenez was driving, for wrongful death under a negligent entrustment theory.¹ At the jury trial, Jimenez, but not Rodriguez, conceded liability. The following evidence was elicited.

II. Claudia's death

By June 16, 2012, Rodriguez and Jimenez had lived together for five years but had known each other longer. On that day, they were at a party where Rodriguez saw Jimenez have at least three shots of tequila. When they left the party, Jimenez drove them in one car to Jimenez's mother's house where

¹ Plaintiffs sued other entities and people, but they were dismissed before trial and are not parties to this appeal.

Rodriguez had left her second car. Jimenez refused to give Rodriguez the keys to the car and drove away. Soon thereafter, a police officer noticed Jimenez driving erratically. She evaded him, exited the freeway, and crashed into a taco truck, where Claudia was buying food. Jimenez killed Claudia and one other person.²

Although Rodriguez admitted to a police officer the day after the accident that she felt Jimenez was not okay to drive, Rodriguez maintained at trial that she saw nothing in Jimenez's behavior and knew of nothing in Jimenez's history to lead her to believe Jimenez was too drunk to drive that night.

When she died, Claudia was just 38 years old and the single mother of four children: Rachel Fernandez, Jeremy Valle, Donovan Valle, and Ryan Valle.³

III. Rachel

At the time of the accident, Rachel was 22 years old. She was 26 at trial. Rachel described Claudia as a "cool mom" and her best friend. Claudia always wanted to have family time, and one of the things they liked to do together was go to the movies. Claudia and Rachel particularly loved shopping together. Rachel described her mother as a hard worker who worked at an animal

² Jimenez was convicted of two counts of second degree murder, of evading an officer, of driving under the influence (DUI), and of DUI with a blood alcohol level over .08 causing injury. Jimenez is serving a 30-year-to-life sentence for the murders.

³ We refer to Claudia and her children by their first names for the sake of clarity, intending no disrespect.

hospital. Claudia was organized and provided the structure that is now missing from their lives. Claudia also provided emotional support. When Rachel was a senior in high school, she had low self-esteem and was trying to lose weight before prom. One day, Rachel discovered Post-its on her bedroom walls telling her she was beautiful.

When the accident happened, Rachel was living on her own and studying child development at college. Sometimes her mother would bring her lunch. After her mother died, Rachel stopped attending college because she could not concentrate and lost interest in working with children. She also stopped working for several months. Although she wants to return to school, she now does in-home care for people with disabilities. Her goal is to become a nurse.

When her mother died, Rachel “checked out.” But, when it came time for her brothers to go back to school, she “clocked back in” because “it had to be done. They had to go to school.”

Although the extended family thought the boys should live with their grandmother, Rachel decided to raise her brothers, so she obtained legal custody of them. In many ways, this has made her a better person: she is more responsible and has a different perspective on life. Still, she feels that her life is on hold.

Although Rachel and her brothers had a good sibling relationship when their mother was alive, Claudia’s death has driven a wedge between them. Her death put a lot of pressure on them, and Jeremy, as the oldest boy, has felt it especially. While Rachel can control her youngest brother, Ryan, she cannot control Donovan and Jeremy.

The siblings went to grief counseling once, but they did not like talking to a stranger. Rachel felt it did not help her. Rachel and Jeremy also had some joint sessions.

The children visit their mother's grave on Mother's Day, Father's Day, Claudia's birthday, and Christmas. Rachel explained, they visit on Father's Day because Claudia "played both roles."

Rachel still misses family dinnertime when they would talk about their day, waking on Sunday mornings to loud Mexican music, and her mother's laughter.

IV. Jeremy

When his mother died, Jeremy was 14 years old and was finishing his sophomore year in high school. At that time he had C's and D's in his classes. He had a D average his junior year, and a C average his senior year. After Claudia died, Jeremy lost interest in school and did not graduate because he was not "emotionally" "okay." Rachel encouraged him to enroll in adult school, but he quit after a week.

Currently, Jeremy is a professional gamer and is developing a game for kids. He first got into gaming when his mother bought him a Nintendo 64.

Grief counseling helped him a "small amount."

Claudia had a boyfriend whom Jeremy considered to be his father, but he left when Claudia died.

When his mother was alive, they had family picnics at the park. Jeremy described his former family life as what one sees in films and reads about in books: "[w]e actually did that."

V. Donovan

At the time of his mother's death, Donovan was 12 years old. At trial, he was 16 years old. Since Claudia died, he has attended three high schools because they moved a lot. Donovan is always napping. After school, he comes home and naps. Then he gets up and plays video games or watches TV until 1:00 a.m. or 2:00 a.m., when he goes to sleep.

Donovan was not like this when Claudia was alive, when he had, in his words, a "happy life." He and his mom had special routines; for example, every time she took him to the dentist, they would eat at Tom's Jr. Burgers. Claudia had Donovan play baseball, and she was always with him. But now he, like his brothers, is into TV, which Rachel thinks is a form of distraction.

Although Donovan is smart, Claudia was the one who motivated him. He had been getting A's and B's when his mother was alive. With her gone, Donovan is passing only five of his eight classes.

Donovan has shut down after his mom died. He keeps his feelings inside and has anger issues, and Rachel fears he will blow up. Before, Donovan used to walk away when he was mad but now he can become physical. Once, he hit a wall and dented it, and he has fought with Jeremy.

VI. Ryan

Ryan was 10 years old when his mother died. At trial, he was 14 years old and a freshman in high school. Ryan has a hearing disability and kids take advantage of him. Ryan had grief counseling in middle school. Now, his goal is to pass his classes.

VII. The jury's verdict and posttrial motions

The jury found that Rodriguez negligently entrusted her car to Jimenez. The jury awarded Claudia's children \$11,250,000 each in noneconomic damages, comprised of \$5,625,000 for past damages and \$5,625,000 for future damages. The total damage award therefore was \$45 million.

Rodriguez and Jimenez moved for a new trial on the ground, among others, that the damages were excessive. The trial court denied the motion.

Based on defendants' failure to accept a settlement offer under Code of Civil Procedure section 998 (998 offer), plaintiffs filed a memorandum of costs asking for \$7,145,376 in prejudgment interest. Defendants moved to tax costs on the ground they never received the 998 offer. The trial court denied the motion.

DISCUSSION

I. Excessive damages

In a wrongful death action, "damages may be awarded that, under all the circumstances of the case, may be just." (Code Civ. Proc., § 377.61.) A plaintiff in a wrongful death action is entitled to recover damages for his or her pecuniary loss, "which may include (1) the loss of the decedent's financial support, services, training and advice, and (2) the pecuniary value of the decedent's society and companionship." (*Nelson v. County of Los Angeles* (2003) 113 Cal.App.4th 783, 793.) However, the plaintiff may not recover for the grief or sorrow attendant upon the death of a loved one, or for his or her sad emotions and for the sentimental value of the loss. (*Ibid.*) "Factors relevant when assessing a claimed loss of society, comfort, and affection may include the

closeness of the family unit, the depth of their love and affection, and the character of the deceased as kind, attentive, and loving.” (*Mendoza v. City of West Covina* (2012) 206 Cal.App.4th 702, 721.) “The pecuniary value of the society, comfort, and protection that is lost through the wrongful death of a spouse, parent, or child may be considerable in cases where, for instance, the decedent had demonstrated a ‘kindly demeanor’ toward the statutory beneficiary and rendered assistance or ‘kindly offices’ to that person.” (*Corder v. Corder* (2007) 41 Cal.4th 644, 661–662.)

The amount of damages to be awarded is a question of fact committed, first to the discretion of the trier of fact, and then to the discretion of the trial court on a motion for new trial. (*Seffert v. Los Angeles Transit Lines* (1961) 56 Cal.2d 498, 506 (*Seffert*)). An appellate court gives great weight to the determinations of the jury and the trial court. (*Id.* at pp. 506–507.) “The amount to be awarded is ‘a matter on which there legitimately may be a wide difference of opinion.’ ” (*Id.* at p. 508.) We can interfere if the verdict is so large that, “at first blush, it shocks the conscience and suggests passion, prejudice or corruption on the part of the jury.” (*Id.* at p. 507.) There is no fixed standard by which we can determine whether a jury’s award for this intangible loss of comfort and society is excessive. (*Rufo v. Simpson* (2001) 86 Cal.App.4th 573, 615.) In the absence of some factor in the record such as inflammatory evidence, misleading instructions or improper argument by counsel that would suggest the jury relied upon improper considerations, we usually defer to the jury’s discretion. (*Ibid.*) The fact that the verdict is very large does not alone compel the conclusion the award was attributable to passion or prejudice. (*Ibid.*) In assessing a claim that the jury’s award of damages is excessive, we do not reassess

the credibility of witnesses or reweigh the evidence. We consider the evidence in the light most favorable to the judgment, accepting every reasonable inference and resolving all conflicts in its favor. (*Westphal v. Wal-Mart Stores, Inc.* (1998) 68 Cal.App.4th 1071, 1078.)

Here, Rodriguez and Jimenez, either collectively or individually, make four arguments why the damage awards should be reversed: they shock the conscience when compared to other verdicts, plaintiffs' counsel preconditioned the jury to award large damages, counsel introduced evidence about Jimenez's prior DUI, and counsel improperly urged the jury to punish Jimenez.

A. *Comparative analysis*

Jimenez and Rodriguez contend that an award of \$11,250,000 to each plaintiff shocks the conscience when compared to other verdicts. Comparing verdicts, however, is of limited utility. While an appellate court "should consider the amounts awarded in prior cases for similar injuries, obviously, each case must be decided on its own facts and circumstances. Such examination demonstrates that such awards vary greatly. [Citations.] Injuries are seldom identical and the amount of pain and suffering involved in similar physical injuries varies widely." (*Seffert, supra*, 56 Cal.2d at p. 508.) Our California Supreme Court reiterated this point in *Bertero v. National General Corp.* (1974) 13 Cal.3d 43. There, in reference to the defendants' compilation of judgments which had been reversed as excessive, the court stated, "Those cases do not, in and of themselves, mandate a reversal here. The vast variety of and disparity between awards in other cases demonstrate that injuries can seldom be measured on the same scale. The measure of damages

suffered is a factual question and as such is a subject particularly within the province of the trier of fact. For a reviewing court to upset a jury's factual determination on the basis of what other juries awarded to other plaintiffs for other injuries in other cases based upon different evidence would constitute a serious invasion into the realm of factfinding. [Citations.] Thus, we adhere to the previously announced and historically honored standard of reversing as excessive only those judgments which the entire record, when viewed most favorably to the judgment, indicates were rendered as the result of passion and prejudice on the part of the jurors." (*Id.* at p. 65, fn. 12; see *Pool v. City of Oakland* (1986) 42 Cal.3d 1051, 1067–1068, fn. 17 [awards in other cases of no value in assessing propriety of damages in case before it].) *Seffert, Bertero, and Pool* thus instruct that other verdicts may have some slight relevance, but each verdict stands or falls on its own merits.⁴

A review of just a few cases the parties cite demonstrates why comparing verdicts is of limited value, given the varying facts, circumstances, and procedural postures. One Court of Appeal upheld a jury award of \$2 million to each of the three deceased's adult children where there was evidence they had a close relationship. (*Soto v. BorgWarner Morse TEC Inc.* (2015) 239 Cal.App.4th 165, 172–173, 181–183.) Another Court of Appeal upheld a jury award of \$750,000 to each of the deceased's two adult children even though they had not seen their father in years and only maintained their relationship by phone.

⁴ Based on *Seffert, Bertero, and Pool*, we deny Jimenez's request for judicial notice of verdicts in other cases and of the consumer index price inflation calculator.

(*Mendoza v. City of West Covina*, *supra*, 206 Cal.App.4th at pp. 706, 720–721.) In *Shore v. Gurnett* (2004) 122 Cal.App.4th 166, a drunk driver killed a bicyclist, whose wife and two sons then sued for wrongful death. The jury awarded them \$7.5 million in compensatory damages, which were not challenged on appeal. (*Id.* at p. 170.) *Boeken v. Philip Morris USA Inc.* (2013) 217 Cal.App.4th 992, 996 upheld a judgment of \$12.8 million for loss of consortium to the decedent’s son against an instructional error challenge. An older case upheld a \$1.5 million award of compensatory damages to the decedent’s disabled minor child. (*Fagerquist v. Western Sun Aviation, Inc.* (1987) 191 Cal.App.3d 709, 726–727.)

These cases, like the one before us, involve the loss of a parent. Still, they are of marginal use in evaluating whether \$11,250,000 to each of Claudia’s four children is excessive. None of the cases or the ones the parties cite involve the murder of a loved and loving single mother, whose death has made orphans of four children, three of whom were then minors. The youngest, Ryan, was just 10 years old when his mother died. If he has a normal life expectancy, he will have suffered her absence for perhaps 30 years or more, as Claudia was just 38 years old when she was killed. Jeremy and Donovan were both still in school when Claudia died. Their deteriorating academic and social lives reflect the absence of her guidance and motivating presence. As for Rachel, she has made the weighty decision to be both mother and sister to her brothers, thereby forever altering her life trajectory. Further, the undisputed evidence is that each child was individually close to Claudia and that they were a tight-knit family unit. We cannot conclude that, on these facts, the verdict shocks the conscience.

B. *Preconditioning the jury*

Jimenez and Rodriguez contend that plaintiffs' trial counsel improperly preconditioned the jury during voir dire to award inflated damages, and Jimenez further argues that such preconditioning amounted to attorney misconduct.⁵ We disagree.

Attorney misconduct is an irregularity in the proceedings and a ground for a new trial. (*City of Los Angeles v. Decker* (1977) 18 Cal.3d 860, 870.) To preserve for appeal an instance of misconduct of counsel during voir dire, an objection must have been lodged and the objecting party must also have moved for a mistrial or sought a curative admonition unless the misconduct was so persistent that an admonition would have been inadequate to cure the resulting prejudice. (*Cassim v. Allstate Ins. Co.* (2004) 33 Cal.4th 780, 794–795.) Even where there is misconduct, the moving party must demonstrate that the misconduct was prejudicial so as to justify a new trial. (*Id.* at p. 800.)

In a civil jury trial, the judge “shall permit liberal and probing examination calculated to discover bias or prejudice with regard to the circumstances of the particular case.” (Code Civ. Proc., § 222.5, subd. (b)(1).) Improper questioning during voir dire includes any “question that, as its dominant purpose, attempts to precondition the prospective jurors to a particular result, indoctrinate the jury, or question the prospective jurors

⁵ Jimenez refers to this as “anchoring,” where counsel suggests a high damage figure as a starting point. (See generally Chapman & Bornstein, *The More You Ask for, the More You Get: Anchoring in Personal Injury Verdicts* (1996) 10 Applied Cognitive Psychology 519.)

concerning the pleadings or the applicable law.” (*Id.*, § 222.5, subd. (b)(3).) Examination of prospective jurors should not be used “ “to educate the jury panel to the particular facts of the case, to compel the jurors to commit themselves to vote a particular way, to prejudice the jury for or against a particular party, to argue the case, to indoctrinate the jury, or to instruct the jury in matters of law.” ’ ’” (*People v. Fierro* (1991) 1 Cal.4th 173, 209.)

Here, defendants argue that plaintiffs’ trial counsel preconditioned the jury to award high damages by asking if they would be okay awarding \$200 million dollars. Or, as Rodriguez puts it, counsel encouraged jurors to think they were playing with Monopoly money by introducing the \$200 million number. Plaintiffs’ counsel, however, did not introduce that number. Rather, when a juror said she could be fair, counsel told the jury that plaintiffs may be asking for “hundreds of millions of dollars collectively for four of them” and asked whether that shocked anyone. Juror No. 14 and, it appears, the jurors generally, agreed that was a shocking number. When plaintiffs’ counsel then asked if anybody thought they could not “have a judgment of hundreds of millions of dollars,” the trial court sustained defense counsel’s objection and said it would instruct the jury on what factors to consider in awarding damages. A juror then asked if the question was whether he could award “\$200 million-plus” and the trial court pointed out that “we don’t know the amount.” The trial court then framed the question: “Could you award substantial damages” if the facts called for it? When plaintiffs’ counsel pressed as to what trouble jurors would have with a demand in the hundreds of millions of dollars, the trial court

repeated that “we’re not getting into that.” A prospective juror⁶ then commented, “I couldn’t even imagine hundreds of millions of dollars.”

Plaintiffs’ counsel then told the jurors that they could not consider whether defendants “could afford it or not,” and the trial court added that whether someone can afford to pay a judgment was not a proper question. Counsel, however, said the point of the questions was to tell jurors to make a decision about the value of plaintiffs’ loss without “considering the consequences of the poverty of the defendant.” Upon a juror’s further inquiry about collecting judgments, the trial court repeated that “[w]e don’t get into collecting” and that the jury would be instructed on that issue.

Based on this voir dire, defendants moved for a mistrial, but the trial court denied the motion. Thereafter, plaintiffs did ask for \$200 million, or \$50 million for each plaintiff.

This background shows that plaintiffs’ trial counsel did not introduce that number. A juror introduced it. In any event, this was not improper preconditioning. Jurors may be informed of the damages a plaintiff seeks. (*Beagle v. Vasold* (1966) 65 Cal.2d 166, 170–171; Wegner et al., Cal. Practice Guide: Civil Trials and Evidence (The Rutter Group 2018) ¶¶ 5:311, 5:312, p. 5-74.) As to counsel’s admonishment that the jury should not consider the defendants’ financial circumstances, it is proper to ask prospective jurors whether they will apply the law as instructed by the trial court. (See *People v. Tolbert* (1969) 70 Cal.2d 790, 812.)

⁶The reporter’s transcript indicates that a witness made the statement, but we assume it was a juror.

Moreover, even if informing prospective jurors that plaintiffs were seeking hundreds of millions of dollars and that jurors should not consider defendants' financial circumstances was error, it was not prejudicial. To evaluate prejudice, we examine " 'the entire case, including the evidence adduced, the instructions delivered to the jury, and the entirety of [counsel's] argument,' in determining whether misconduct occurred and whether it was sufficiently egregious to cause prejudice. [Citation.] 'Each case must ultimately rest upon a court's view of the overall record, taking into account such factors, inter alia, as the nature and seriousness of the remarks and misconduct, the general atmosphere, including the judge's control, of the trial, the likelihood of prejudicing the jury, and the efficacy of objection or admonition under all the circumstances.' " (*Garcia v. ConMed Corp.* (2012) 204 Cal.App.4th 144, 149.)

We cannot agree that the limited voir dire at issue inflamed the passions of the jury, especially given the evidence we detailed above. The jury awarded much less than \$50 million per plaintiff, suggesting the plaintiffs' demand for \$200 million did not inflame the jury's passions. Moreover, the trial court instructed the jury that no specific amount was yet before it, and the jury was otherwise properly instructed on damages with CACI Nos. 3901 (introduction to tort damages, liability established), 3902 (noneconomic damages), 3905 (items of noneconomic damage), and 3921 (wrongful death of an adult). The trial court also instructed the jurors not to consider punitive damages to punish defendants (CACI No. 3924).

C. *Jimenez's prior DUI conviction*

Jimenez had a prior DUI conviction from 2005. Rodriguez was in the car with Jimenez during the events underlying that

conviction. Before trial, plaintiffs sought to introduce the conviction to establish Rodriguez's knowledge about Jimenez's "decision making" when she is intoxicated. The trial court excluded the evidence under Evidence Code sections 1101, subdivision (a), and 352. At trial, plaintiffs' counsel asked Rodriguez about that conviction. Jimenez—but not Rodriguez—now contends that plaintiffs' counsel deliberately tried to inflame the jury's passions by asking Rodriguez about the excluded evidence.

We do not agree. At trial, plaintiffs' counsel asked Rodriguez if she had ever been a passenger in a car driven by Jimenez while Jimenez was intoxicated. Rodriguez said she had not. When plaintiff's counsel then asked, "Not even in 2005?" Defense counsel objected, citing the in limine ruling, and the trial court sustained the objection. Plaintiffs' counsel then moved to impeach and asked the question again. Rodriguez now answered, "Yes, now I remember." She also answered yes, that Jimenez had been convicted of a DUI based on the incident.⁷ Defense counsel did not object to these questions.

The motion in limine did not preclude this evidence. Once Rodriguez denied ever having driven with an intoxicated Jimenez, the conviction no longer was the issue; Rodriguez's credibility was the issue. Jimenez's conviction and that Rodriguez was with her during the events underlying the conviction directly spoke to that issue. Moreover, defense counsel did not object to the follow-up questions, which elicited that Rodriguez knew about Jimenez's prior DUI conviction. We

⁷ Plaintiffs' counsel referenced the DUI in closing arguments.

therefore do not agree that plaintiffs' counsel blatantly disregarded the trial court's evidentiary rulings to inflame the passions of the jury.

We also fail to see how this limited impeachment evidence was inflammatory. Jimenez had conceded liability for Claudia's wrongful death, and the jury knew that Jimenez was serving a substantial sentence in prison for second degree murder. That Jimenez had a prior DUI was not inflammatory vis á vis this other evidence.

D. *Punishment*

Rodriguez next argues that plaintiffs improperly engaged the passions of the jury by setting a theme of punishment in opening statement and in closing argument. In his opening statement, counsel explained that Rodriguez negligently let Jimenez drive Rodriguez's car, knowing that Jimenez was drunk. However, Rodriguez "wants to wash her hands of the death of these people."⁸ Counsel continued that Rodriguez denied responsibility for giving her car to Jimenez but Rodriguez nonetheless bore responsibility for Claudia's death and "cannot wash her hands."

Counsel repeated that refrain in his closing statement. After going through the special verdict questions, counsel argued that Rodriguez played a role in Claudia's death and "can't wash her hands of it" and "needs to know that what she did was wrong." Counsel immediately then discussed the consequences of Rodriguez's behavior, i.e., how much money would reasonably

⁸ At this point, defense counsel objected and the trial court told plaintiffs' counsel to "stick to facts."

compensate plaintiffs for the loss of their mother. In concluding, counsel likened Claudia to a valuable, one-of-a-kind piece of art. What defendants took “from this family is really, really, really valuable. And our community has said so, and said so loudly and said so clearly so she could hear it loud and clearly, too, so she won’t be walking around saying, ‘I did nothing wrong.’”

Viewing counsel’s statements in the context of his whole argument (see *People v. Centeno* (2014) 60 Cal.4th 659, 667), he was arguing that Rodriguez bore responsibility for Claudia’s death, and hence could not “wash her hands” and escape paying damages. He was not arguing that Rodriguez should be punished. Indeed, the jury was instructed with CACI No. 3924 not to award damages to punish or to make an example of defendants. We therefore see no argument, much less a “theme,” that any defendant had to be punished.

II. Apportionment of damages

In a wrongful death action, “[t]he court shall determine the respective rights in an award of the persons entitled to assert the cause of action.” (Code Civ. Proc., § 377.61.) Thus, after a jury trial, the trial court apportions the award among the plaintiffs. However, this rule is a procedural, not jurisdictional, one. (*Corder v. Corder, supra*, 41 Cal.4th at p. 652.) As such, it can be waived. (*Ibid.*) Defendants waived or forfeited any right to have the trial court apportion the judgment. While reviewing the proposed special verdict, plaintiffs’ counsel said the jury either could award damages to each plaintiff or it could award a lump sum and have the trial court divide damages among them. The only concern defense counsel then raised was about a proposed instruction directing jurors to award a single amount for all plaintiffs and stating that the trial court would divide the

amount. Defense counsel agreed to strike that portion of the instruction so that the jurors could award damages to each plaintiff individually. The trial court then instructed the jury that each plaintiff was entitled to separate consideration of his or her claims. Defense counsel therefore assented to the jury apportioning damages.

III. The 998 offer and prejudgment interest

A 998 offer is an offer to compromise. If a plaintiff makes a 998 offer to settle a lawsuit that the defendant does not accept, and the plaintiff then obtains a more favorable judgment, the defendant must pay various costs, including prejudgment interest at a rate of 10 percent from the date of the offer. (Civ. Code, § 3291.) Here, each plaintiff mailed a 998 offer to Rodriguez and Jimenez to compromise the action for \$1 million (\$4 million total). The same day, plaintiffs mailed 998 offers to the dismissed defendants who are not parties to this appeal. Rodriguez and Jimenez, who were represented by the same counsel below, did not respond to the 998 offers, although at least one nonappealing defendant did respond. When plaintiffs obtained a recovery larger than their 998 offers, they asked for prejudgment interest in their memorandum of costs. Rodriguez and Jimenez moved to tax the prejudgment interest, claiming that their counsel never received the 998 offers. The trial court denied the motion.

Jimenez now contends that prejudgment interest should not have been awarded for two reasons. First, her defense counsel never received the 998 offers. Second, they were invalid as unreasonable.

A. *Receipt of the 998 offers*

Evidence Code section 641 creates a rebuttable presumption that a letter correctly addressed and properly mailed has been received in the ordinary course of mail. “The effect of a presumption affecting the burden of producing evidence is to require the trier of fact to assume the existence of the presumed fact unless and until evidence is introduced which would support a finding of its nonexistence, in which case the trier of fact shall determine the existence or nonexistence of the presumed fact from the evidence and without regard to the presumption. Nothing in this section shall be construed to prevent the drawing of any inference that may be appropriate.” (Evid. Code, § 604.) The presumption may be rebutted by the intended recipient’s denial of receipt. (*Bear Creek Master Assn. v. Edwards* (2005) 130 Cal.App.4th 1470, 1486.) In that case, the trier of fact weighs the denial against the inference of receipt from proof of mailing and decides whether the letter was received. (*Craig v. Brown & Root, Inc.* (2000) 84 Cal.App.4th 416, 422.) “Although the presumption disappears where . . . it is met with contradictory evidence, inferences may nevertheless be drawn from the same circumstances that gave rise to the presumption in the first place.” (*Id.* at p. 421.)

Per the proofs of service attached to the 998 offers, plaintiffs were entitled to the presumption under Evidence Code section 641. However, Jimenez rebutted that presumption by submitting evidence she never received the 998 offers. Defendants submitted declarations describing how defense counsel’s mailroom forwards settlement offers to the handling attorney’s assistant with a high priority. Trial counsel’s assistant denied seeing a 998 offer in the case. Otherwise, she would have

scanned the offers, emailed them to the insurance adjuster, and given copies to the handling attorney. She also would have sent a letter to the carrier advising it of the 998 offers. Defendants' trial counsel also denied receiving plaintiffs' 998 offers. Further, he denied receiving the fifteen other 998 offers that plaintiffs made to the nonappealing defendants.

In these respects, this case is like *Bonzer v. City of Huntington Park* (1993) 20 Cal.App.4th 1474. In *Bonzer*, the City of Huntington Park moved for relief under Code of Civil Procedure section 473, claiming it had not received notice of a hearing. The city submitted extensive evidence from, among others, mailroom staff, a secretary, and the chief of police stating it had not receive notice of a hearing. *Bonzer* found that the presumption under Evidence Code section 641 had been rebutted. The "only remaining effect of the '[p]roof of [s]ervice' declaration was to enable the trial court to draw 'any inference that may be appropriate.'" (*Bonzer*, at p. 1481.) Up to this point, we agree with *Bonzer*.

Where we part ways with *Bonzer v. City of Huntington Park*, *supra*, 20 Cal.App.4th 1474 is in its application of the standard of review. *Bonzer* went on to hold that, in light of the city's evidence, any inference that notice had been received was inappropriate, under Evidence Code section 604. To similarly reach that conclusion here would contravene the standard of review. Although we review de novo whether the civil costs statute permits a party to claim an expense as a reimbursable cost, we otherwise review a trial court's ruling on a motion to tax costs for abuse of discretion. (*Naser v. Lakeridge Athletic Club* (2014) 227 Cal.App.4th 571, 575–576; *Crews v. Willows Unified School Dist.* (2013) 217 Cal.App.4th 1368, 1379.) Under the

deferential abuse of discretion standard, we may reverse only if we conclude that the trial court's decision was so irrational, arbitrary or capricious that no reasonable person could agree with it. (*Ghadrdan v. Gorabi* (2010) 182 Cal.App.4th 416, 421.)

Here, the trial court weighed plaintiffs' evidence that on the same day they mailed multiple 998 offers to Rodriguez and Jimenez and to the nonappealing defendants, against Jimenez's evidence that her attorney received none of the offers. The trial court made an express credibility determination that, notwithstanding defendant's evidence, "I am going to find that you did receive it. I am listening to the testimony here, and you did receive it." Such a credibility call is binding on appeal. (*Craig v. Brown & Root, Inc.*, *supra*, 84 Cal.App.4th at p. 421.) Thus, even if we agreed that the evidence was in equipoise, we would not find the trial court's conclusion to be arbitrary or capricious, given its credibility determination and that there was a substantial basis for its conclusion, i.e., the proofs of service.

B. *Reasonableness of the 998 offers*

Next, Jimenez contends that the 998 offers were unreasonable because plaintiffs knew that the policy limit was \$15,000 and that she was otherwise in prison with no assets or ability to pay. We do not agree that these factors rendered the 998 offers invalid.

Rather, a 998 offer is valid if made in good faith. (*Licudine v. Cedars-Sinai Medical Center* (2019) 30 Cal.App.5th 918, 924.) Its reasonableness is determined by considering the circumstances when the offer was made and the information used to evaluate it. (*Elrod v. Oregon Cummins Diesel, Inc.* (1987) 195 Cal.App.3d 692, 699.) Reasonableness generally is measured by first determining whether the offer represents a reasonable

prediction of the amount of money, if any, defendant would have to pay plaintiff after a trial, discounted by an appropriate factor for receipt of money by plaintiff before trial, all premised on information that was known or reasonably should have been known to the defendant, and if an experienced attorney or judge, standing in the defendant's shoes would place the prediction within a range of reasonably possible results, the prediction is reasonable. (*Whatley-Miller v. Cooper* (2013) 212 Cal.App.4th 1103, 1112–1113.) Second, was plaintiff's information known to defendant? (*Id.* at p. 1113.)

As to the first inquiry, the 998 offers of \$1 million for each plaintiff were clearly within the range of reasonably possible results. Indeed, Jimenez's cases cited in her opening brief establish that million dollar judgments for the loss of a parent is a reasonable prediction. (See, e.g., *Soto v. BorgWarner Morse TEC Inc.*, *supra*, 239 Cal.App.4th 165.) Moreover, where, as here, the offeror obtains a judgment more favorable than its offer, the judgment constitutes prima facie evidence the offer was reasonable. (*Elrod v. Oregon Cummins Diesel, Inc.*, *supra*, 195 Cal.App.3d at p. 700.) As to the second inquiry, Jimenez makes no argument that there was information about plaintiffs she did not know that would have been necessary to evaluate the offer.

Rather, Jimenez's sole basis for arguing the offers were unreasonable is her inability to pay. However, the reasonableness of a 998 offer is based on what the victim might reasonably get at trial. Reasonableness of what a plaintiff's claim is worth is not dependent on what the defendant can afford or what the plaintiff ultimately may be able to collect. Stated otherwise, a tortfeasor's financial status does not circumscribe the reasonableness of an offer. Jimenez's policy limit of \$15,000

thus does not bear on the reasonableness of the 998 offers. By such logic, would any 998 offer above a minimal amount to an uninsured driver be unreasonable?⁹ Clearly, the answer is no.

DISPOSITION

The judgment and postjudgment order are affirmed.
Respondents are awarded their costs on appeal.

CERTIFIED FOR PARTIAL PUBLICATION.

DHANIDINA, J.

We concur:

EDMON, P. J.

HANASONO, J.*

⁹ Where the record shows that a plaintiff has reason to believe an insurance company may be liable for a judgment in excess of its policy limits, that may speak to a plaintiff's good faith belief in making a 998 offer in excess of such limits. (*Aguilar v. Gostischef* (2013) 220 Cal.App.4th 475.) We have no such record here and make no comment on whether one could be made.

* Judge of the Los Angeles Superior Court, assigned by the Chief Justice pursuant to article VI, section 6 of the California Constitution.