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A DOCES	 E-MAIL: ISanger@sangerswysen.com E-MAIL: cswysen@sangerswysen.com 	
CATHERINE J. SWYS	 E-MAIL: ISANGET@sangerswysen.com EN - E-MAIL: sdunkle@sangerswysen.com E - E-MAIL: sdunkle@sangerswysen.com ATTORNEY 	
STEPHEN K. DUNKE SENIOR ASSOCIATE	AFTORNEY N = E-MAIL: hgibson@sangerswysen.com NEY	
HEATHER E. GIRSO	N = 6 HIN SHARPETSWYSED.com	
ASSOCIAL DAVEOS	NN = E-MAIL: cpavlosky@sangetswysen.com ros	
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October 12, 2009

Jack Trimarco & Associates Polygraph/Investigations Inc. 9454 Wilshire Boulevard, 6th Floor Beverly Hills, CA 90212

SED COM

Dear Jack:

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It was good to have a chance to talk with you today. I write to emphasize my appreciation for your good work on the cases on which you consulted with us. I have found that your professionalism in conducting and scoring polygraph examinations is outstanding. Your reputation for integrity as a polygrapher was known while you were with the FBI

and has continued into your years of private practice. Both your professional work product and your excellent reputation are particularly important to me as a criminal defense lawyer. We do not routinely use polygraph exams but, when we do, we expect an honest confidential examination and report. Whether or not we choose to disclose the report, the examination and report are often very important to the client and often influence choices we make in strategizing with that

When we do decide to disclose the report in an attempt to convince a reluctant prosecutor of a client's innocence, a favorable polygraph report alone is not sufficient. The professionalism of the client.

examination and the reputation of the polygrapher are critical. In the recent case you worked on with us, we submitted your report along with witness

interviews and other materials to the prosecutor. As you know, it was dismissed in its entirety on the day of trial. It was a felony case being vigorously prosecuted and the consequences of any conviction would have been devastating to my client's life and career. Being able to disclose your solid report backed by your substantial credentials was an important aspect of asserting our client's innocence.

Thank you again, Jack, and I will look forward to working with you in the future.

Best regards,

SANGER & SWYSEN

Robert M. Sanger

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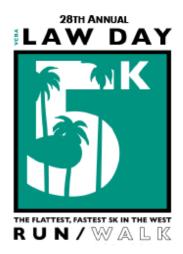
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LAW DAY 5K RACE: THE 28TH ANNIVERSARY

By Joe Strohman, Race Director/Bar President



On May 21, we celebrate the 28th Anniversary of the Law Day 5K (*www. lawday5k.com*). I've been there all 28 years as either a runner or race director. Here's a little race history from my recollection and Steve Henderson's historical research.

I came to Ventura in 1983 and remember Judge Fred Bysshe telling me about a "new" 5/10K race that was taking place that year. That was when I was in better shape and actually ran in the race. That year we had a big crowd of 150–200 runners and both a 5K and 10K race.

Genie Gable of Noon & Pratt Court Reporters conceived and organized the race that first year. Genie awarded large "revolving trophies." The winner each year had their name engraved on the trophy and all trophies were returned and reused each year. A lot of runners like **Rob Sawyer** and **Howard Asher** took pride in winning back the trophy each year. We retired the trophies around 2000.

After the first year, Genie said the race was a lot of work and asked for help from the Ventura County Bar Association. **Phil Moncharsh, Justice Steve Perren, Donna DePaola** and I formed a committee in 1984 to help out.

In 1985, the race committee included **Greg Totten, Phil Moncharsh, Donna DePaola, Robert Owens, Terry Ayala, Gigi Keller, Karen Kurta** and **Carol Shively.** Later, Irene Abbey of Noon & Pratt (later Corpus Juris) became a key sponsor. Irene was a hard worker and valuable committee member



for many years. The Ventura County Legal Professionals Association and Ventura County Paralegal Association have provided race volunteers every year and have made a major contribution to the race.

For years, **Greg Totten** and I used to "chalk the course" the day before the race. **Dave Cunningham, Doug Kulper** and my daughters Olivia, Hannah and Marie performed this task for years as well. A police officer once pulled over and questioned me at length about marking up the sidewalks.

The race budget in 1988 was \$1,319. That year, the race generated a profit of \$168.18. We have done much better over the past ten years. Since 1998 the race has contributed more than \$40,000 in proceeds to the VCBA's Volunteer Legal Services Program. We hope to raise more in the future.

The most significant evolution the race has experienced is the corporate underwriting. In addition, in 1993 we added Race Patrons who paid \$100 to have their names on the shirts and help increase revenue. Those original 11 are a who's who in the Ventura legal community. Also, Lawyers' Mutual, as the primary benefactor and lead race sponsor, generously donates \$2,500 each year. Additionally, there are more than 30 other businesses and firms that provide either cash or in-kind services. We now have loads of raffle prizes and giveaways at the race. Take a look at our race flyer for all of the sponsors who make the race possible.

After 25 years, some things are predictable, but others occur simply as surprises and

glitches. One year, despite the clear markings, five or so runners took a "big" wrong turn and ended up at the finish line ten minutes early. I was just thankful no one else was following them.

There have been freezing conditions, fog and rain. But usually we get those great sunny May mornings perfect for a run. We've had religious debates, too. For years the race was held on Saturday. In an effort to try to attract more runners, we moved to a Sunday in 1989. Several lawyers voiced their objections to a Sunday race. Several years ago we switched back to Saturday.

We've had pancake breakfasts and barbecues. We've had live bands (Old Country Trio Plus One) and a DJ (Big Ed). Yes, we have had some really fast runners. The 5K course record was set in 1987 by Jim Tripplett at a blistering time of 14:54 until Michael Chavez of Fullerton lowered it to 14:24 in 2010. Gary Tuttle and his wife Ruth have jumped in the race many years and usually push the pace.

Virtually all walks of life have participated in our event over the years. Judges, lawyers, police officers, legal secretaries, high school and college students, and the legal community. We promote countywide and now nationwide, but the vast majority of participants have a legal connection. It is still great to see entire families appear, run and have fun. The race has always been a fun family event. Judges Back, Bysshe, Cloninger, Cody, Curtis, Kellegrew, Long, McGee, O'Neill, Reiser, Johnson, Lewis, and Hadden have crossed the finish line. Justices Stone, Perren, Yegan, and Judge Young have as well. I don't really know if anyone has made all our races. I do know there are some automatics. Wendy Lascher, Bart Bleuel, Howard Asher, John Scoles, Joe O'Neill, Rob Sawyer, David Cunningham, Don Hurley, Mike O'Brien, David Praver, Joe Hadden, Dennis LaRochelle, Susan Siple, and Amy Albano.

Inside Track and Gary Tuttle, and Josh Spiker were with us for 25 years as the official timer and supporter of the race. In 2010 we switched to chip timing with SB Timing.

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4475 Market St., Suite B,	P.O. Box 25540
Ventura, CA 93003	Ventura, CA 93002
Attn: Executive Director	t: 805.648.3228
t: 805.650.7599	f: 805.643.7692
f: 805.650.8059	e: wendy@lascher.co
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JUDGE WRIGHT DISCOVERS THE **BENCH'S PRIVILEGES AND CHALLENGES**

By Kevin Daly

I immediately noticed how friendly and down-to-earth Judge Ryan Wright is when I sat in his chambers at the Ventura courthouse. Elected to the bench in 2010, Judge Wright began serving his judgeship in small claims court in January.

Judge Wright, A Ventura native, graduated from St. Bonaventure High School in 1990. He attended Pepperdine Law School from 1994-1997. While a student at Pepperdine Law School, Judge Wright volunteered in a program for youth offenders who were incarcerated at Camp Gonzalez, a Los Angeles County youth correctional facility.

The program offered job skills, interviewing, education and tattoo removal programs. Mr. Wright emphasized that he spent "more time volunteering with the youth offender program than studying while in law school." "All the volunteers were deputized as reserve sheriff's deputies so we could take the inmates to attend their classes at local junior colleges," Wright recalled.

While attending Pepperdine Law School, Judge Wright clerked at the Ventura County Public Defender's Office in 1995 and at the Ventura County District Attorney's Office in 1996. For the next 13 years, Judge Wright served as a prosecutor for the D.A., leaving the office on Dec. 31, 2010. Assigned as the Ventura County Drug Task Force's main prosecutor for five years, Wright became quite animated when discussing being present at the scene of a number of organized drug busts.

During his time as a member of the drug unit, Judge Wright was responsible for the extradition and prosecution of "Don Pepe" following a five-year wiretap investigation into a ring that brought an estimated 50 kilos of methamphetamine from Mexico into California every month.

Other prosecutors asked Judge Wright what

theory he would use to prosecute Don Pepe. He told them that he would prosecute Don Pepe on the theory of conspiracy to transport methamphetamine into the state of California.

It was very difficult to get the Mexican government to take Don Pepe into custody, Judge Wright said. He had to present the Mexican government with enough documented evidence to show that Don Pepe was guilty of criminal activity. It was even more difficult for Judge Wright to get the U.S. State Department to formally extradite Mr. Pepe from Mexico because the suspected drug kingpin had never stepped onto U.S. soil.

Judge Wright is also proud of his prosecution of J.J. Martinez after a twoyear investigation. Martinez was found responsible for supplying juveniles in the Thousand Oaks area with illegal drugs.

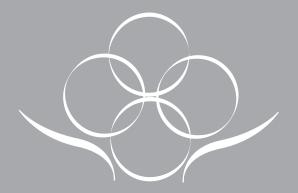
On a personal note, Judge Wright is married. He has three children: two girls and a boy, all three of whom Judge Wright has coached youth soccer. He is also very active in the PTA of his children's school, as well as his son's Cub Scout program.

Reflecting on his profession, Judge Wright emphasized "how helpful and supportive the other judges on the bench have been," and "what a wonderful group of people he is privileged to work with on a daily basis." When asked what stood out most to him when he first started as a judge, Mr. Wright said "he had no idea how hard judges worked" until he sat on the bench.



Kevin Daly is a 2007 graduate of Southern California Institute of Law and a graduate of Cal State Dominguez Hills Alternative Dispute Resolution Program, serving as a professional mediator specializing in business and contract disputes.

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LAW DAY Continued from page 3

Judge David Long has been acting as Master of Ceremonies for many years and has become a welcome race fixture in that role.

I would like to acknowledge the race committee members this year. They are: Cyndi Adams, Bret Anderson, Steve Blum, John Cross, Alice Duran, Barbara Gutierrez, Doug Kulper, Olivia Newton, Don Zrehigian, Joe Wells and Steve Henderson. Our lead cyclist is Dave Redmond. Our official race photographer is again Craig Bates of Telegenics. The starting official this year is Ventura County Sheriff Geoff Dean.

This year we will also feature and promote the many efforts of Cops Running for Charity (CRFC) and the Big Brothers Big Sisters of Ventura County at our event.

The **28th Annual Law Day 5K Race Walk** is **Saturday, May 21, beginning at 8:30 a.m.** at the County Government Center. You can run or walk the 5K and join your kids for the one mile fun run which follows. This race has great raffle prizes, gifts and lots of good food. The very generous Ortiz family, owners of El Pescador Restaurants, will again be providing free breakfast burritos. Our race is considered by many to be one of the best in the County. We think it *is* the best in the County.

Registration materials are available at our website created and managed by **Bret Anderson** of our firm. The web address is www.lawday5k.com. Our lead race sponsor is again Lawyers' Mutual Insurance Company. You can see a list of all our sponsors on the race flyer, the website and our race day banners. We thank then all.

Registration flyers are also available in CITATIONS or by calling the bar office at 650-7599. Please come and join us for the 28th Annual Law Day 5K. See you at the starting line.

Joe Strohman is the president of the Ventura County Bar Association and a partner at Ventura-based Ferguson Case Orr Paterson, LLP.

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TORN BETWEEN TWO LOVERS: NURSING AND LAW By Carol Mack

There is a story told by Richard Carmona, the Surgeon General of the United States under President George W. Bush. Dr. Carmona was a registered nurse before he became a physician, and when President Bush said that he had appointed him, in part, because he was a former nurse, he told the President, "Sir, there's no such thing as a 'former nurse.' I am a nurse. Once a nurse, always a nurse!"

I also am a nurse. I've been a nurse for over 30 years, and I will always be a nurse. Of course, I am also an attorney now. And I love the law. And I love nursing. Sometimes I feel downright schizophrenic.

One of my nursing students interviewed me for a student publication and asked if, knowing what I do now, I would have chosen law over nursing as a first career. I replied that I was glad to be a nurse first, and that is true. My nursing career has taught me how to solve problems, how to deal with chaos creatively, and how to approach even the strangest people compassionately. Qualities, I might add, that are also helpful in law.

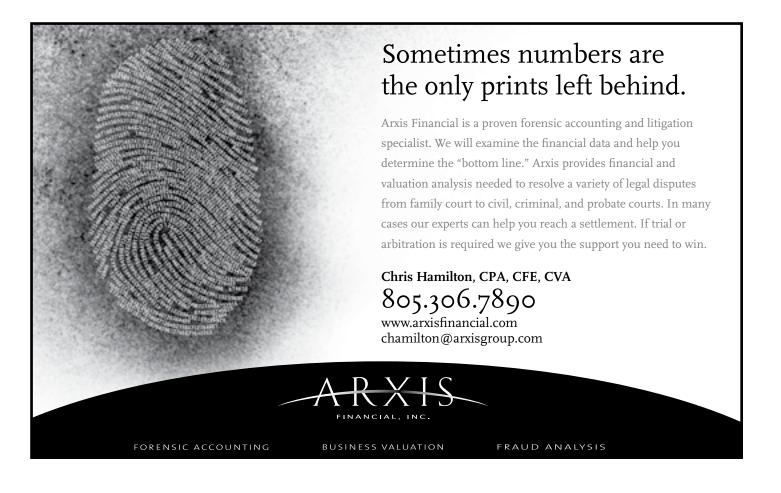
Nursing and law are not that different. Both are recognized as professions in that they require a specialized set of knowledge and skills that are used in the service of others, adhere to a code of conduct, and engage in self-regulation.

Both professions involve specialized knowledge and skills, which are acquired during training. We learn a body of knowledge contained in textbooks and research papers or cases, and we learn a specific problem-solving approach. Just as law students use IRAC to analyze problems in law school, nurses use the nursing process to approach problems in nursing. In fact, the nursing process, which consists of assessment, diagnosis, planning, implementation, and evaluation, is such an integral part of nursing practice that it actually comprises the legal definition of competent nursing practice in California.

Nursing and law are both governed by a code of ethics. Attorneys must comply with the Rules of Professional Responsibility and nurses must follow the Code of Ethics for Nurses. And just as an attorney has a responsibility to her clients, a nurse's primary responsibility is to her patients. Provision 3.5 of the Code reads: "As an advocate for the patient, the nurse must be alert to and take appropriate action regarding any instances of incompetent, unethical, illegal, or impaired practice by any member of the health care team or the health care system or any action on the part of others that places the rights or best interests of the patient in jeopardy." In practice, this means that a nurse is obligated to refuse to carry out an order that puts a patient at risk. I personally know of several cases in which a nurse has literally saved a patient's life by refusing to follow inappropriate doctor's orders.

Both professions are respected as well, nursing more so than law. People will turn

Continued on page 8



TORN BETWEEN TWO LOVERS: NURSING AND LAW Continued from page 7

to lawyers when they really need help, but they actually trust nurses. Nursing has consistently been named the most trusted profession in the Gallup poll. Lawyers, on the other hand, rank 16th – but still higher than members of Congress and car salespeople.

Both professions may involve dealing with people at their worst. Nurses care for patients who are physically ill and cranky; getting sick, in my opinion, has never improved anyone's personality. However, attorneys also deal with messy situations and clients who are not pleasant or sympathetic. And just as attorneys are limited in their ability to permissively withdraw representation of a client, once a nurse accepts a patient assignment, he must not abandon his patient. Nurses have cared for both shooters and their victims in the same ICU. I once cared for a cancer patient who told me calmly that the reason he had knocked out two of his wife's teeth was that he "had to teach her." Although I was repulsed by his actions and attitude, I continued to care for him. As difficult as that may be, we are reminded that just as every accused person deserves a vigorous defense, every sick or injured person deserves excellent nursing care.

Of course, there are differences in the two professions. Nursing involves hands-on care and except for some hand-holding, law does not. A client consulting an attorney is not usually required to disrobe, which is probably a good thing. Still, she may find herself exposed in other ways once she starts sharing information with her attorney.

In the end, this is probably where the two professions converge. Both afford us the privilege of serving people in their most vulnerable moments, and both allow us to be inspired by the resiliency of the human spirit.

So what is an old oncology nurse doing as an attorney? Well, it's been a long strange trip. The short story is that I was recruited away from clinical practice to work for Amgen and found myself after a few years in the Regulatory Affairs Department, where I was frequently involved in negotiation with the FDA about new products. The FDA, as you may know, is significantly under-resourced, but it has lots of lawyers. It seemed to me that I should go to law school myself so as to level the playing field. I did not intend to practice as an attorney but to acquire more skills to help me with my work. Then, when Amgen downsized, I was offered money to leave and I did, but by that time, I had fallen in love with the law as I fell in love with nursing.

Now I teach nursing part-time and practice law part-time. I try not to confuse the two, but sometimes I tell my disability client to put his legs up to reduce the swelling and I always tell my nursing students to carry their own malpractice insurance. And still, I continue to do what I've always done – work toward the best possible outcomes for my clients.



Carol Mack is a nurse and an attorney with an elder law practice in Ventura.

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MEDIATING PROBATE, TRUST & CONSERVATORSHIP DISPUTES: NEW APPROACHES TO OLD CHALLENGES

By Matthew P. Guasco

Probate, trust and conservatorship disputes are challenging to successfully mediate. This article examines some of the techniques today's mediators use to help resolve these high-conflict disputes.

Pre-Mediation Preparation

The mediator's pre-mediation preparation in probate, trust and conservatorship disputes should involve the following:

(1) receiving and reviewing briefs concerning the nature of the dispute and the parties' respective legal and settlement positions;

(2) contacting the attorneys and any unrepresented parties to gain more insight into the conflict and information necessary to crafting the mediation process;

(3) reviewing petitions, oppositions, accountings, health care provider reports and declarations, and other information essential to better understanding the perspectives of the parties.

This preparation can reveal information invaluable to shaping a successful mediation process, including: the history and current status of the relationships, if any, between the parties; issues of capacity; the parties' tolerance for face-to-face communication; whether the mediation should begin in a joint session or in private session; the history of any settlement negotiation; who made the last move in the negotiation; who should make the first move at the mediation; the material issues upon which the parties agree in principle; those issues upon which agreement has proven elusive; the personalities of the participants; who the key decision-makers are; what flashpoints to avoid; whether the participants previously enjoyed a good or bad relationship; any accounting issues; any fiduciary duty issues; care and placement issues concerning conservatees; court and trustee approval issues; and the participants' objectives and goals for the mediation.

Effective Use of Joint Sessions

Some mediations benefit from the mediator's use of the private caucus/shuttle diplomacy model of transmitting offers from one room to the other. This model has its virtues: It minimizes posturing and adversarial conflict between the attorneys; it makes competitive negotiating easier; it gives the mediator the opportunity to privately challenge the participants' unrealistic expectations; it permits the parties to vent and share their interests in a safe environment; and it gives the mediator control over the process.

This approach to mediation, however, does not work well with probate, trust and conservatorship disputes. Nearly all such disputes involve family relationships. Often, these relationships are ongoing no matter how dysfunctional they are. A completely private caucus approach to mediation may deal well with the legal and money issues to be negotiated, but it does not address the underlying emotions driving the conflict or the effect of that conflict on the parties' ongoing relationships. Those emotions find a way of influencing the negotiation no matter how vigorously the mediator and the lawyers may want to avoid them. If they are ignored and not managed well, these emotions scuttle settlements.

Much of the emotional energy in probate, trust and conservatorship mediations can be vented by the mediator meeting privately with the groups of clients and attorneys, but not all of it. Two adult children of the conservatee may harbor very negative views of each other which impede their cooperation in caring for their parent. There may be resentments which have festered through avoidance. These two parties may want resolution of these feelings, including acknowledgment or reassurance from each other, accountability, or an apology. They may look to the mediation for that payoff. A private caucus model cannot give it to them.

Instead, the two siblings may meet in joint session with the intervention and assistance of the mediator and in the presence of their counsel. This meeting may get heated and difficult. But it may need to occur in order for both parties to feel heard, vindicated, or reassured. This may need to play itself out before the siblings can move to rational negotiation of their differences. A mediator with the training and experience to help the parties through such a joint session brings them closer to a negotiated agreement by which they will both abide.

There are, however, some simple rules mediators should follow when conducting joint sessions: don't spring them on the participants the day of the mediation, prepare the participants ahead of time; don't do them unless the participants, including all attorneys, are comfortable with them; have a specific objective to be served by the joint session and stick to it; do not signal, directly or indirectly, that one party's position is stronger than another's during the joint session; identify and enforce the ground rules (e.g., no interrupting, polite and constructive language, no abusive language or behavior, the mediator will step in as needed to keep the process on track, the mediator will end the joint session in his or her judgment if needed); keep the participants focused on the ultimate goals and objectives of the mediation; identify issues upon which the parties agree and those upon which agreement has yet to be achieved; remind the parties that conflict is normal and can be managed by them in a constructive way in order to achieve resolution of the dispute; and always end the joint session on a productive note.

Participation of Non-Disputants

Often, probate, trust and conservatorship disputes involve a variety of complex issues requiring expert guidance, including that pertinent to accounting, tax, financial, placement, and medical issues. Increasingly, mediators ask that accountants, professional fiduciaries, investment advisors, guardians, and physicians be available either in person or by telephone to provide the participants with information necessary to make informed decisions during the mediation. This can eliminate disputes and provide the parties with information necessary to resolution.

These are only some of the techniques mediators use to help resolve today's probate, trust and conservatorship disputes. They may not be space-age, but they are effective departures from the old-style settlement conference approach.



Matthew P. Guasco, a past president of the Ventura County Bar Association and former civil trial and appellate attorney, is a full-time mediator and arbitrator exclusively with Judicate West. He

has extensive experience litigating and mediating probate, trust and conservatorship disputes.

JUDGE REISER EMBRACES TECHNOLOGY

By Joanna L. Orr



Before sharing his vision for the seamless operation of Department J6, Judge **Glen Reiser** took a few minutes on Wednesday, March 23 to explain to the Estate Planning Section of the Ventura County Bar Association why he has only spent one week in the department since the beginning of the year. A current member of the California Case Management System Advisory Committee/Technical Committee, Judge Reiser gave a brief glimpse of how the paperless court system will work and why he is a proponent of it. The system will make filed documents available online through an attorney portal, thus obviating the need to travel to the courthouse to obtain copies. Ventura County was selected as an early adopter and is scheduled to implement the technology in 2012. Once the system is implemented statewide, multi-jurisdictional practitioners will benefit from being able to access case files from all 400 California courthouses.

While practitioners wait for the electronic court system to be implemented, Judge Reiser promises to work towards improving judicial efficiency and making the practice of law less stressful. He believes issuing tentative rulings one week prior to the scheduled hearing provides one key to achieving this. In turn, he expects attorneys to file any necessary verified supplements prior to the hearing date. As a reward, if the supplement remedies the issues identified in the tentative, he will grant the motion without requiring counsel to appear. If counsel elect not to appear at the hearing and someone appears to contest the petition, Judge Reiser will continue the hearing to allow all sides to appear.

The key to this procedure, which would minimize the number of visits to the Juvenile Justice Center, is that counsel submit proposed orders with their motions. At the latest, the proposed order should be sent via email the morning of the hearing, as soon as counsel returns to his or her office. Judge Reiser will sign the order, a conformed copy of which can be obtained from the clerk. On the other hand, if counsel does not file a supplement that cures the issues identified in the tentative, Judge Reiser will not be happy about granting a continuance.

Judge Reiser believes that his job is as a conduit for our clients' estate plans and not an impediment thereto. But he takes his oath as a judge seriously and personally reviews

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Jordan Eller, President Direct (805) 252-2242 each file. He does not now and does not plan in the future to rely on a probate attorney or simply rubber-stamp someone else's orders. As a result, when a continuance is granted, he must review the file again before the next hearing; he hates continuances and the waste of judicial resources they cause.

Having experience in private practice, Judge Reiser is sympathetic to an attorney's efforts to be paid for his or her work. But, Judge Reiser is disinclined to award attorney's fees to counsel for estates that are more than two years old. Further, he believes that extraordinary fees are warranted only in certain circumstances. Examples of appropriate circumstances for extraordinary fees are Estate Tax Returns (Form 706) or, perhaps, the sale of real property. But, in the case of the sale of real property, \$2,000 is the ballpark of what is reasonable.

Judge Reiser views bonds as helpful and has never met a bond he did not like. He favors bonds because, in his experience, there is virtually no defense to an action on bond. In fact, even if a will provides for a waiver of bond, if the executor or executrix is out of state, he may exercise his discretion in favor of requiring a bond. Further, he encourages practitioners to embrace bonds and be wary of requesting bond waivers from beneficiaries who are not clients and are not represented by individual counsel.

As a final piece of advice, Judge Reiser reminded the probate and estate planning attorneys that when the court orders an accounting by a certain date, it is not a suggestion. He urges attorneys to abide by deadlines scheduled by the court.



Joanna Orr is an associate at Ferguson Case Orr Paterson LLP in Ventura. Her practice focuses on taxation, with an emphasis on business transactions, nonprofit organizations and real estate.

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AN ALTERNATIVE TO RELIEF FROM STAY: MEET HAFA By Don Nelson

It was 1984. I had no thoughts of Orwellian stuff; I just wanted a "good deal" on buying a family home. Browsing one day at obscure legal postings buried in the paper, I stumbled on a foreclosure notice (Notice of Trustee Sale) for a house in a neighborhood that appealed to my wife and myself.

I went to the foreclosure sale to observe. With no third party bidders, it reverted back to the beneficiary, a sub-prime lender in Orange County, now no longer in business. It was easy to contact an actual person at a lender and negotiate a deal for an REO asset. So, I made an offer, with a clear condition that the lender do the eviction.

Little did I know of the drama that would follow. I watched my one and only Sheriff's eviction. The prior owners were physically escorted from our future home while a locksmith changed all the locks.

What does this have to do with describing a little known U.S. Treasury Department home loan program? It has to do with the lives of shattered people. People who are about to lose a major anchor in their lives – their home.

The program is the Home Affordable Foreclosure Alternatives (HAFA) program, a little known part of the Home Affordable Modification (HAMP) program. Created in 2009, the HAMP program was basically designed to provide financial incentives to loan servicers and borrowers who use a short sale or deed-in-lieu-of-foreclosure to avoid foreclosures on loans eligible for modification under HAMP. Many changes to the HAFA program, and approval of increased amounts, took place in mid-2010. Still, the HAFA program has found only limited success. Indeed, millions have found it to be much like a corn maze in Iowa - slow, frustrating, confusing and circuitous.

HAFA was created as a template program for all major home loan servicers and lenders. Most major lenders, (including, locally, Bank of America, Wells Fargo and Wachovia) under great political pressure, have agreed to offer the HAFA program to "qualified" individuals in foreclosure or imminent default.

In essences, HAFA offers a pre-approved short sale, with standardized and reasonable terms, to provide what HAFA calls a "graceful exit". For borrowers in bankruptcy what does HAFA mean? Supplemental Directive 09-09 (Revised) states: "Borrowers in active Chapter 7 or Chapter 13 bankruptcy cases MUST be considered for HAFA if the borrower, borrower's counsel or bankruptcy trustee submits a request to the servicer... The servicer and its counsel must work with the borrower or borrower's counsel to obtain any court and/ or trustee approvals required in accordance with local rules and procedures. Servicers should extend HAFA time frames as necessary to accommodate delays in obtaining court approvals or receiving any periodic payment when they are made to a trustee." (And, pursuant to HAFA, borrowers must first be evaluated, by their lender, for a HAMP loan modification.)

A potential modification or short sale will offer a better alternative than normal bankruptcy results. In a 7 case, when the lender files a Relief From Stay motion and it's granted (uncontested), frequently the debtor is already in foreclosure and the beneficiary merely completes the foreclosure sale followed by the eviction. In a 13 case, the debtors are frequently "underwater" and want out of the home. Again, the Relief From Stay motion is granted with the same results.

HAFA is smoother and less stressful, and provides several clear benefits over a traditional short sale:

- It stops a foreclosure (when certain conditions are met).
- The homeowner gets \$3,000 in re-location expenses at close of escrow.
- Deficiency judgments are barred.
- If there is a junior lien holder (say a line of credit), that lien holder can't force an unsecured promissory note on the homeowner in order to induce its cooperation in the short sale.

Who are the players in the game? First, the investors (read Wall Street). Virtually all real estate loans have been sold into the secondary market. Second, the servicer (read "big banks") who "service" the loans they sold into the secondary market. The HAFA program offers financial incentives to the servicer for doing a HAFA short sale, plus provides up to \$6,000 to a junior lien holder for cooperating in the sale (who would have been wiped out in a foreclosure). And, it is required that a licensed Realtor participate in the HAFA and short sale process.

So here's the process:

- Eligible and interested homeowners should find and retain a knowledgeable real estate agent (Realtor) to advise about, assist with and coordinate the HAFA process. The agent will determine a fair market range of value for the property and enter into a listing agreement with the homeowner.
- The homeowner will submit a Request for Modification and Affidavit (RMA) package to the servicer.
- If approved by the investor and servicer, the servicer will send the Short Sale Agreement (SSA) to the borrower. It must also be signed by the agent.
- The home is now marketed like a traditional home sale followed by a normal escrow.

Of course, there is much more involved in the HAFA process, and certain restrictive eligibility requirements, and many other conditions which must be met prior to approval, which is not guaranteed. Indeed, under the HAFA program, lenders are only required to "consider" eligible borrowers.

An internal Bank of America HAFA guide dated March 15 listed the success rates for a traditional short sale and a HAFA short sale. Under the Approval/Closure Rates category, traditional short sales had a "low-medium" success rate while HAFA sales had a "high after qualification" success rate.

Is everything "'peaches and cream'" with a HAFA short sale? You wish! And, of course not. The servicers are still overwhelmed and investors are cranky (for recovering lots less on their loans, "big haircuts"). But, banks are trying to curry political favor with Washington by cooperating in this U.S. Treasury program. It could be a very nice tool to add to your professional toolbox, plus provide a potential, federally-mandated "graceful exit" for your clients.



Don Nelson is a 25 year Realtor and broker in Ventura He can be contacted at DonNelson@ DonNelsonTeam.com

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HONORING HISTORY IN THE MAKING

by Jessica Arciniega

In a first of its kind event, The Mexican American Bar Association, Women Lawyers, the Asian American Bar and the Black Attorneys Association came together April 7 to honor the first woman chief of police in Ventura County, City of Port Hueneme Police Chief Kathleen Sheehan and Oxnard Police Chief Jeri Williams, the county's first woman of color Chief of Police. More than 85 people attended the reception at the Tower Club to recognize this historic event and welcome the two Chiefs to our county and the Ventura County Bar. Attendees included **Judge Brian Back**, **Judge Ellen Gay Conroy**, District Attorney **Gregory Totten**, City of Oxnard Councilwoman **Carmen Ramirez**, Port Hueneme Mayor Sylvia Muñoz Schnopp, Port Hueneme City Councilmember Ellis Green and representatives of Congresswoman Lois Capps' office, County Supervisor John Zaragoza's office and Assemblymember Das Williams' office. In addition to recognizing these remarkable women, the reception co-sponsored by the four sections of the Bar provided members of the sections the opportunity to share their respective organizations' missions and current activities with each other and the community members who attended.

Jessica Arciniega is an associate practicing labor and employment and class action law at the Oxnard offices of Wasserman, Comden, Casselman & Esenstein, LLP.



Debbie DeVries and Debbie Jurgensen



From left to right: Past President of MABA Jessica Arciniega; MABA President Rebeca Mendoza; Chief of Police Kathleen Sheehan and MABA Vice President Rennee Dehesa.



From left to right: MABA President, Rebeca Mendoza; Chief of Police Jeri Williams; Jill Friedman, President of the Women Lawyers of Ventura County.



From left to right: President of the Asian American Bar, John Fukasawa; Ed Sotelo, Oxnard City Manager; MABA member Michael Rodriguez, President of the Black Attorneys Association Alvan Arzu; City of Oxnard Police Commanders Scott Whitney and Jason Benites.

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Letter to the Editor

Dear Editor:

As you know, I am the only candidate from Ventura County running for the State Bar Board of Governors in District 8 and ran primarily so Ventura County can have a stronger voice within the State Bar Board of Governors. Below is my candidate statement. Ballots will be mailed on May 2nd and members will have the opportunity to vote by either mailing in their ballot or by voting online.

I am running for the position because I want to make the State Bar more accountable to its members. I believe that this can be accomplished through the reduction of bar dues, reforming the discipline system, reducing the bureaucracy, cutting costs and lowering the budget while ensuring a high level of service and performance of mandatory duties fairly and with respect for its members and the public at large.

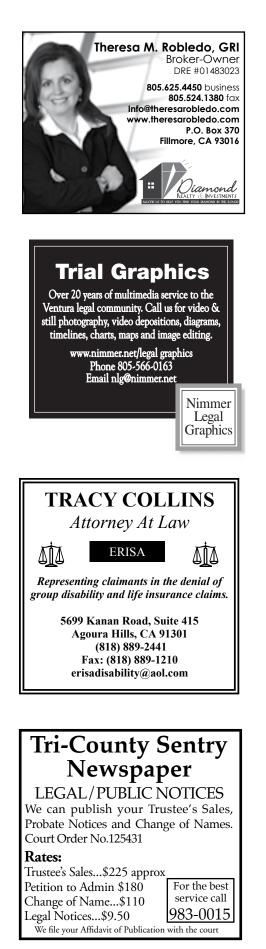
Having a diverse background, including private practice experience, working inhouse at a large corporation, volunteering as a judge pro tem with the Los Angeles Superior Court and with legal service organizations, teaching law students, as well as being a young lawyer, I am particularly attuned to the challenges facing the profession, new lawyers and law students.

As an active member of several legal organizations including the American Bar Association International Law Section and Business Law Section, where I serve as Vice-Chair of the Women's Business Law Network, as well as the Association of Corporate Counsel, my professional experience and involvement makes me a strong candidate for the position.

Lastly, as a member of the State Bar Board of Governors I will be a strong voice for our members and will conduct my actions with a commitment to hard work, high ethical standards and good governance.

Thank you and I respectfully ask for your vote.

Natalie Panossian



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EAR TO THE WALL



Hoefflin & Associates, ALC, of Westlake Village is pleased to announce that **Jason Burrows** has become a shareholder and that the firm has changed its name to HOEFFLIN

BURROWS, A Law Corporation.

Mr. Burrows received his B.S. degree in Business Administration (Finance) from California State University, Northridge, and his law degree from Southwestern University School of Law in Los Angeles. He has been a litigator for 13 years, primarily in Southern California. He represents buyers and sellers of real estate, homeowners, contractors, business owners, individuals and businesses in a variety of disputes. Mr. Burrows can be reached at (805)497-8605 or by email at jburrows@ hoefflinlaw.com.

BARRISTERS' CORNER

By Christina S. Stokholm



Barristers board member Matt Purcell assists client at the Salvation Army Transitional Housing Center April 13 in downtown Ventura.

Salvation Army Self-Help Night

The Salvation Army's Transitional Living Center provides housing for homeless families and services to help them become economically self-sufficient and get into permanent housing. Five Barristers participated in assisting about fifteen residents with completing forms and providing information about various issues, including family law, probate and criminal law. The people we helped were very, very happy, and so grateful for the assistance. Kudos to **Matt Purcell.** This was his brainchild and he coordinated the entire thing. Special thanks to **Caron Smith**, who runs the family law self-help center at the Court. She has provided guidance and also worked with Matt to create the intake form, which not only made the evening run efficiently but also provides statistical information that can be used to make the program as successful as possible going forward. Lisa Lopez, the Clinical Director of the Transitional Living Center, was thrilled with the evening's success. She offered to put the Barristers in touch with other local nonprofit agencies serving people who may benefit from Barristers Self-Help Nights.

Barristers Logo Design Contest

The Ventura County Barristers are awesome, but we have no easily usable logo that we can use on our flyers, banners and so on. We thought it was about time we had one. So we are launching a contest. The winning design is likely to appear all over the Internet, and all over the County; maybe even on someone as a tattoo. Send your submission to vcba. barristers@gmail.com by June 3. Winner will get a free year membership to the VCBA! Anyone can enter!



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In case you are wondering, Joel Mark is the new managing partner at Nordman Cormany Hair & Compton... India? Nepal? Michele Castillo at michele. castillo@ventura.org or 805.654.2201. Austria, Slovakia, Czeck Republic, and Hungary? Dien Le at dien@calawcounsel. com or 818.889.2299. Toronto? Cheri Kurman at ckurman@normandowler.com or 654.0911...LA Times ran an article April 2 - www.latimes.com - about a group of legal experts who examined five of the U.S. Supreme Court's worst rulings. Numero Uno? Korematsu vs. United States, the 1944 high court ruling upholding the evacuation order against Japanese American after the bombing of Pearl Harbor. Others include Dred Scott v. Sandford and Buck v. Bell... If you are searching for Jon Light, Karen Gabler, Glenn Dickinson, Gannon Johnson, and Lou Cappadona, they can be found at 760 Paseo Camarillo, Suite 400 in Camarillo - 805.248.7208 too...

Judge Ed Brodie was selected as one of the recipients of the Oxnard Knights of Columbus Public Safety Award for 2011. The award was presented at the group's Public Safety Night held April 11...Seeking to satisfy a tax debt of over \$300,000 owed by a former New Hampshire lawyer who stole over \$1 million from clients, the IRS is planning to sell James Hobbs' home. Authorities say Hobbs, 52, apparently spent most or all of the money on personal expenses. He is serving a 10- to 20- year term in prison for forgery, perjury and theft. More than half of the \$1 million reportedly came from the estate of a deceased attorney who expected the money to be used to care for his disabled daughter...Simi Valley lawyer Randy Sundeen was elected to the

Exec's Dot...Dot...Dot...

By Steve Henderson, Executive Director, M.A., CAE

USA Field Hockey Board of Directors. The board oversees 250 clubs in the U.S. and the men's and women's national team programs. Randy's son, Tyler, is a member of the men's national team and is training for the Pan Am games in October...

Spotted at the March Madness Final Four games in Houston was Mark Hiepler with his two sons...A hearing officer had recommended only a six-month suspension for Arizona attorney Charna Johnson, who admittedly had claimed to serve as a medium channeling the thoughts of a client's dead wife to him but denied sexual involvement with the man. But the disciplinary commission of the state supreme court said a one-year suspension was merited, based on additional misconduct, and Arizona's top court agreed. Because Johnson lied in another disciplinary proceeding and said she had not claimed to channel the dead to a female client for whom she drafted a will that left the client's assets to herself, the punishment was increased... Mayakoba? Yucatan? Greg Herring at gherring@fcoplaw.com or 659.6800. Turks and Caicos? Dan Palay at djp@palaylaw. com or 641.6600...

Debora Vierra has been appointed to the Executive Board of Directors of the California Employment Lawyers Association (CELA) for the 2011-2013 term. Debora is also serving on the CELA Political Appointments Committee which makes recommendations to Gov. Brown regarding State Board and Commission appointments...I spotted in my daughter's Pacific Coast Horse Riding Association Directory the Equine Law firm of Hey & Hey in Redwood City-www. blueribbonlaw.com...Contending that he was "grossly overbilled" for a negligent defense in an insider trading case, the jailed former CEO of Qwest Communications International Inc. has sued over his legal bill of more than \$25 million. Joseph Nacchio, who is serving a 70-month prison term for illegally selling \$52 million in Qwest stock in reliance on insider information, complains that his defense lawyers even billed him for their underwear...Do participate in the 28th Annual Law Day 5K scheduled for May 21 at the VC Government Center. Proceeds benefit the VCBA/VLSP, Inc. and official starter is VC Sheriff Geoff Dean. www. active.com to register...

After a ton of pulling, tugging and underhandedness, Judge David Long has agreed to a "function" honoring his retirement and service only if the proceeds benefit the bar's pro bono program, VCBA/ VLSP, Inc. Mark your calendars-September 16 at the Tower Club...Bail has been set at \$200,000 for a 33-year-old Missoula man accused of using divorce papers to start a fire that burned down his estranged wife's beauty salon. Prosecutors say Shawn Gawronski was sitting in his truck, gun in hand, near the burning salon when deputies arrived. He was arrested a short time later, and court records say he acknowledged spreading gasoline throughout the building and using his divorce papers to get the fire going ... Movie Quote of the Month: "The odds of a plaintiffs lawyer winning in civil court are two to one against. Think about that for a second. Your odds of surviving a game of Russian roulette are better than winning a case at trial. Twelve times better. So why does anyone do it? They don't. They settle."-From Jan Schlichtmann (John Travolta) explaining his work as a personal injury lawyer in A Civil Action, 1998...Do plan on attending the VCTLA "Trial Lawyer of the Year" dinner May 24. Bill Grewe at 642.7101 or wgrewe@rkmlaw.net...

Steve Henderson has been the executive director and chief executive officer of the bar association and its affiliated organizations since November 1990. Henderson will again be competing in the Law Day 5K May 21 to defend his Open win in 2010. Additionally, Henderson will be attending a conference in San Diego with Eminem May 12-14. Lastly, Henderson may be reached at steve@vcba. org, FB, Twitter at stevehendo1, LinkedIn, or preferably 650.7599.

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